

JACK POE

February 10, 2018

Jack Poe has been a valuation expert for 35 years. Mr. Poe served four years as an appraisal standard writer on the Appraisal Standards Committee of the Appraisal Institute and as one of two US citizens on an International Valuation Standards Council working group to develop International Valuation Standards for Investment Property Valuation. He has a General Review Specialist (AI-GRS) designation from the Appraisal Institute, a Master of Science degree in Real Estate Appraisal from the University of Saint Thomas, an MAI designation from the Appraisal Institute a Texas Real Estate Broker's License, and a bachelor's degree in finance from the University of Texas at Arlington. Mr. Poe has also served as President of the California not-for-profit Forensic Expert Witness Association (FEWA). He has testified as an expert witness in Federal Courts in Atlanta, Dallas, Tyler and Los Angeles as well as Dallas, Collin, Grayson and Tarrant County Texas District Courts, and Nashville Tennessee Circuit Court. His specialties include routine and litigation support for real estate appraisals.



Mr. Poe is a father of five with twelve grandchildren who with his wife Betsy homeschooled their three youngest daughters. Jack and Betsy built the last two houses they have lived in, and 20 years ago they built on Lake Texoma to attract grandkids. He volunteers at church and as a fireman, and served as Chairman of the Board of the local fire department, was the founding President of the Grayson County Association of Fire Chiefs, and served on the Grayson County Emergency Planning Committee. Mr. Poe loves his work and can be reached at jpoe@poeco.net

Appraisal Institute (MAI) #7726

National (Elected) Chairman of the Board AI Holdings (2017-2018)
 National (Appointed) Director AI Holdings (2015-2018)
 National (Elected) Vice-Chair Appraisal Institute Insurance Trust (2016-2018)
 National (Appointed) Trustee Appraisal Institute Insurance Trust (2014-2018)
 National (Appointed) Chairman Experience Panel (2014-2017)
 National (Appointed) Experience Panel (2008-2018)
 National (Appointed) University Relations Panel (2014)
 National (Appointed) Ethics Investigator (2012-2014)
 National (Appointed) Demonstration Report Grader (2003-2017)
 National (Appointed) Appraisal Standards Committee (2008-2011)
 National (Appointed) Chairman Grievance Committee (2008)
 National (Appointed) Chairman National Communications (2003-2004)
 National (Appointed) Vice Chair Public Affairs Committee (2004)
 National (Appointed) Hearing Committee Member (1992-1994)
 Regional (Elected) Representative (1993-2018)
 Regional (Elected) Nominating Committee (2015-2016)
 Regional (Appointed) Admissions Committee (1992-1995, 2000-2003)

Regional (Appointed) Professional Standards Panel (1991-1993)
 Chapter (Elected) Nominating Committee (2017)
 Chapter (Elected) Education Committee (2016-2017)
 Chapter (Elected) Board of Directors (1996-1998, 2003, 2006-2008)
 Chapter (Appointed) Nominating Committee (2008)
 Chapter (Appointed) Chairman Public Relations Committee (2007)
 Chapter (Elected) President (2002)
 Chapter (Elected) Vice President (2001)
 Chapter (Elected) Secretary (2000)
 Chapter (Appointed) Sub Chair Admissions (1992-1995, 1999-2000)
 Chapter (Appointed) Co-Chair Membership Development (2000)
 Chapter (Elected) Treasurer (1999)
 Chapter (Appointed) Chairman Finance Committee (1999)
 Chapter (Appointed) Chairman Admissions Committee (1995-1998)
 Chapter (Appointed) Legislative Committee (1992-1993)
 Chapter (Appointed) Chairman Review and Counseling (1991, 1993)

Forensic Expert Witness Association (FEWA)

National (Elected) Board of Directors (2010-2015)
 National (Elected) President (2011)
 National (Elected) Vice President (2010)
 Chapter (Elected) Vice President (2014-2015)

Chapter (Elected) Board of Directors (2009-2018)
 Chapter (Elected) President (2010)
 Chapter (Elected) Vice President (2009)

Other Professional Affiliations

International Valuation Standards Council
 Investment Property Project Working Group (2012-2015)
 Texas Real Estate Broker License #315079-21 (1984-2018)
 Designated Realtor Member North Texas Commercial Association of Realtors (NTCAR) #18673

Member National Association of Realtors (NAR) #798500179
 Member Texas Association of Realtors (TAR)
 Member MetroTex Association of Realtors (GDAR)
 Member Institute of Real Estate Management (IREM)

Qualified as Expert Witness

Honorable Judge Harlin D. Hale (Dallas, TX - Federal)
 Honorable Judge Robert McGuire (Waco, TX - Federal)
 Honorable Judge Joyce Bihary (Tarrant County, TX - State)
 Honorable Judge Houston Able (Tyler, TX - Federal)

Honorable Judge Margaret H. Murphy (Atlanta, GA - Federal)
 Honorable Judge Geraldine Mund (Los Angeles, CA - Federal)
 Honorable Judge Mark Rusch (Collin County, TX - State)
 Honorable Judge Kevin D. Jones (Nashville, TN - District)

State Certified General Real Estate Appraiser (Current)

Arizona	# 31412	Expires 01/31/2020
Arkansas	#CG-0476	Expires 05/03/2018
Colorado	# CG100054261	Expires 12/31/2019
Georgia	# 2903	Expires 10/31/2018
Kansas	# 2309	Expires 06/30/2018

Louisiana	# G1748	Expires 12/31/2018
Oklahoma	# 11372	Expires 10/31/2018
Oregon	# COO1142	Expires 10/31/2018
Texas	# 1320386-G	Expires 04/30/2019

State Certified General Real Estate Appraiser (Past)

California	# AG016166	Michigan	# 1201002123	Wyoming	# 296
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State Certified General Real Estate Appraiser Temporary Practice Permits (Past)

Alabama	# 3572	Missouri	# 2012026922	South Dakota	# 1202-T-2014
Colorado	# 11687	Nebraska	# GG212091T	Tennessee	# 54353, 57813
Florida	# 235	North Carolina	# 7545	Virginia	# 4001 00994
Idaho	# 3108	North Dakota	# TP212036	Washington	# 9102050
Illinois	# 172.0001738	New Mexico	# 1905	Wisconsin	#2167-10
Indiana	# TP21500690	Nevada			
Mississippi	# 1780	South Carolina	# 150-04		

Civic

Chairman of the Board - Locust Volunteer Fire Department (Elected 2006)
 President - Locust Volunteer Fire Department (Elected 1999 to 2005)
 Treasurer - Grayson County Association of Fire Chiefs (Elected 2005)
 President - Grayson County Association of Fire Chiefs (Elected 2004)
 Grayson County Executive Planning Committee (County Court Appointed 2005)

Experience

1985-2018 President - Jack Poe Company Incorporated Commercial Real Estate
 1982-1985 Senior Commercial Real Estate Appraiser - Joseph Blake and Associates
 1980-1981 Associates Corporation of North America (ACONA) - Series 7 General Securities Representative
 1975-1980 Bachelor of Business Administration (BBA) Finance University of Texas at Arlington
 1972-1974 Maintained and Operated Talos Missile Radar U.S. Navy Seaman - Honorable Discharge



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Colleges

**Master of Science Real Estate Appraisal
University of Saint Thomas 2001**

Real estate related courses successfully completed at UST

Statistical Analysis for Real Estate Appraisal (1999)
Urban Land Economics (1999)
Market Analysis and Feasibility Studies (2000)
Advanced Topics in Real Estate Appraisal (2000)
Effective Communications (2000)
Legal Issues in Valuation (2001)
Master's Thesis (2001)

**Bachelor of Business Administration Finance
University of Texas at Arlington 1980**

Real estate related courses successfully completed at UTA

Principles and Practices
Real Estate Law
Real Estate Finance
Real Estate Marketing Strategies
Investment Management
Real Estate Contracts

Continuing Education

AI Core - Real Estate Appraisal Principles (1983)
AI Core - Basic Valuation Procedures (1983)
AI Core - Capitalization Theory Part A (1984)
AI Core - Capitalization Theory Part B (1984)
AI Core - Case Studies in Real Estate Valuation (1985)
AI Core - Valuation Analysis and Report Writing (1985)
AI Core - Standards of Professional Practice (1986)
AI Demonstration Report (1987)
AI Final Comprehensive Examination (1988)
Valuation of Assets in Bankruptcy (1988)
USPAP (1989)
Regional Professional Standards Panel (1989)
Litigation Valuation (1989)
FHLBB Regulation R41c (1989)
Valuation of Assets in Bankruptcy (1990)
Reviewing Appraisals Seminar (1990)
Universities and Industry Meeting the Needs of the 90's Symposium (1990)
USPAP (1992)
Real Estate Development and Financing (1992)
Demystifying TQM (Demmings "Total Quality Management") (1992)
Real Estate Issues for CPAs in the 1990's (1992)
RTC Appraisal Policy and Portfolio (1992)
Commercial Trends in the Marketplace (1993)
Legislative Workshop (1993)
Market Study, Feasibility Analysis and Valuation (1994)
IIS20 Highest and Best Use and Market Analysis (1994)
Business Valuation and its Relationship to Real Estate (1994)
USPAP (1995)
Focus on Preservation - Intown Development (1995)
Appraising Affordable Housing Products (1996)
The Impact of Mineral Rights and Oil and Gas on Ag Land Values (1996)
USPAP (1997)
Office, Industrial and Economic Trends - Past and Future (1997)
Mass Transits Impact on Dallas' Economic Development (1997)
Understanding the Teardown Market (1999)
Internet Search Strategies for Real Estate Appraisers (1999)
USPAP (1999)
Trends in the Local Apartment Market (1999)
Dallas Commercial Real Estate (2000)
Dallas's Bid For the 2012 Olympics Games (2000)
USPAP (2001)
Texas Appraiser Licensing & Certification Board Update (2001)
Dallas Fort Worth Apartment Market (2001)
Real Estate Economic Trends (2001)
USPAP (2002)
Mark to Market: The Next FIRREA (2002)
Filing Liens on Real Estate (2002)
USPAP (2003)
Apartment Market Trends (2003)
Apartment Appraisal (2003)
Texas Economic and Demographic Trend Studies (2003)
Analyzing Commercial Lease Clauses (2003)
USPAP (2004)

Apartment Market Trends and Review (2004)
FSA Policy for Real Estate Appraisals (2004)
Legal Landscape in Lending and Appraising (2004)
Instructor Leadership & Development (2004)
Fannie Mae and the Appraisal Process (2004)
USPAP (2005)
Economic Outlook for Real Estate 2005
Environmental Law and Zoning (2005)
USPAP Update and Issues (2005)
Capital Market Trends (2005)
USPAP (2006)
Townhome Development in the D/FW Metroplex (2006)
Overview of the 1031 Exchange Program (2006)
D/FW Housing Market Update (2006)
Water Supply and Drought Update (2006)
Litigation Consulting/Expert Witness (2006)
State of the Hotel Industry in Texas (2006)
Business Practices and Ethics (2006)
Real Estate Development in Las Colinas (2006)
USPAP (2007)
Apartment Market Trends (2007)
Real Estate Development in Downtown Dallas (2007)
Texas Appraiser Legislative Issues (2007)
Principles of Real Estate Development (2007)
Appraising Convenience Stores (2008)
Office Building Valuation (2008)
Changes to USPAP for 2008
USPAP (2008)
Advice from Users of Expert Witnesses (2008)
Appraiser Liability (2008)
Regulatory Requirements (2008)
Relevant Cases Concerning Real Estate Appraisers (2008)
Professional Marketing (2008)
Economic Impact on Valuation Issues (2009)
Expert Witnessing in Criminal Court (2009)
Construction Defects and Environmental Issues (2009)
Advice from Users of Expert Witnesses (2009)
Current Conditions and Trends in the Hospitality Market (2009)
Market Conditions Adjustments for Vacant Land (2009)
Status of Capital Markets (2009)
North Texas Realty Symposium (2009)
Real Estate Capital Gains Taxes (2009)
International Valuation Standards (2010)
Plaintiff Attorney's Perspective on Working with Expert Witnesses (2010)
USPAP (2010)
Case Biopsies and Specialty Panels (2010)
Expert Witness Deposition Skills Workshop (2010)
Appraisers Legislative Update (2010)
Appraisal Institute Chapter Symposium (2010)
Financial Reform Act (2010)
How Federal Issues Relate to Texas Issues (2010)
Texas Real Estate Ethics (2010)
Dodd-Frank and Interagency Guidelines (2011)
Enforcement Issues in Texas (2011)
Texas Ad Valorem Tax System (2011)
Advanced Testifying Skills for Expert Witnesses (2011)
Loss Prevention (2011)
Appraiser Enforcement and Discipline (2011)
Highest and Best Use and Expert Witnesses (2011)

Business Practices and Ethics (2011)
Advanced Testifying Skills for Expert Witnesses (2011)
Appraisal Curriculum Overview (2011)
Appraisal Institute Chapter Symposium (2011)
Unusual Appraisal Challenges for IRS (2012)
Fundamentals of Separating Real Property, Personal Property, and Intangible Business Assets (2012)
Data Center Real Estate Industry Trends (2012)
Using Myreta (2012)
Transportation Issues in DFW (2012)
USPAP (2012)
Forensic Expert Witness Assoc. Natl. Conference (2013)
Texas' Water Crisis Future Impact to the Economy (2013)
Texas Broker Responsibility (2013)
Texas Broker Short Sales (2013)
Texas Broker Ethics (2013)
Texas Broker Legal Update (2013)
Complex Litigation Appraisal Case Studies (2013)
Appraisal Institute National Conference (2013)
Real Estate and Economic Forecast for 2014 (2013)
Appraisal Institute Chapter Symposium (2014)
State of the State (2014)
Redevelopment of Midtown Dallas (2014)
Advertising and Promotion of Expert Appraisal Services (2014)
Forensic Expert Witness Assoc. Natl. Conference (2014)
Appraisal Institute National Conference (2014)
What Investors Want (2014)
What Tenants Landlords and Investors Want Now (2014)
USPAP (2014)
Experts in Arbitration (2014)
How to Prepare for Aggressive Cross Examination (2014)
Trends in Green Energy (2014)
Analyzing Operating Expenses (2015)
Redevelopment of State Owned Lands (2015)
Legislative Update (2015)
Review Theory (2015)
Trammell Crow Residential Projects (2015)
Appraisal Liability (2016)
State/Federal Compliance Update (2016)
Expert Witness Best Practices (2016)
USPAP (2016)
Frisco Economic Development (2016)
Review of Legislative Issues (2016)
Appraiser Related Legislative Issues (2016)
Future Redevelopment of State Lands (2016)
What Office Developers and Tenants Want (2016)
AI National Conference (2016)
Appraisal Institute Symposium (2017)
Litigation Appraising (2017)
The Appraiser as an Expert Witness (2017)
Impact of E-Commerce on the CRE Industry (2017)
High Rise Condominium Market (2017)
Valuation of Municipal Bond Cash Flows (2017)
AI National Conference (2017)
TREC Legal Update I and II (2017)
TREC Brokers Responsibility (2017)

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Clients

210 Development
Academy Bank
ACORE
Aga Khan Foundation USA
Alec Cohen CPA
AM Crofts
AMI Capital, Inc.
AMRESCO
American Capital Resource
American Equities
American Momentum
American Property Financing
American Realty
Americity Federal Savings
American Momentum
American Mortgage
Acceptance
American Ntl Bank of Texas
American Property Financing
Americo Real Estate
Ampro Equities
Amwest Savings Assoc.
Anacapa Capital
Andrews & Kurth LLP
Arbor National Commercial
ARCS Commercial Mortgage
Aries Capital
Armed Forces Bank
Armed Services Bank
Arvest Bank
Assurance Capital
Axiom Capital
B Street Bank
Baker Donelson
Bank of America
Bank of Colorado
Bank of New York
Bank of South Texas, The
Bank One Capital Funding
Bank One Mortgage Capital
Bank One Oklahoma
Bank One, Texas, NA
Bank Midwest
Banque Nationale De Paris
Barnett Bank of SW Georgia
Bartholow & Milbank
Baruch Properties
Bay Harbor
Bay View Development
Beal Savings
Bedford Falls Development
Beech Street Capital
BEI/Ritz
Belgian American Inv&Trade
Benchmark Bank
Bendzick & Hokkanen
Berkadia
Berkeley Point
Berkshire Mortgage Company
Bernard Schuchmann
Beta Financial
Beverly Group
Billingsley Co.
BNY Mortgage
BMC Capital
Boatmen's
B of I Federal Bank
Bodoin and Agnew PLLC
Brasha
Briarwood-Houston, LP
Bridge National Partners
Bryan Cave Law
Brown Brothers Harriman
Buchholz and Associates
Burk Interests
Burk & Wright
BVA
C III Asset Management
CDC Financial Corp.
C.E.I.
Caham Properties
California Federal Bank
Camden Townwest
Campeau Corporation
Camp Bowie National Bank
Capital Advantage Group
Capital One Bank
Caprock Savings
Capmark
Capshaw, Goss & Bowers
CapSource Company
Canyon Creek Bank
Capital Assets
Capital One
Capri Capital
Carmen Blankenship Attorney
Casey International
CBRE
C-Cor
Celanese/US
CD Care Foundation
Center For Housing Resources
Centerline Capital
Centex Management
Central Freight
Charter Investment Corp.
CharterMac
Chase Manhattan Bank
Christian Relief Services
Chrysler Realty Corporation
Chrysler Technologies Corp.
CICCAR
Citadel Mortgage
Citibank California, FSB
Citibank Canada
Citibank Dallas
Citicorp Real Estate
Citicorp Mortgage
Citizens National Bank
City of Fort Worth
City of Lewisville
City of Sayre, Oklahoma
CityBank & Trust
Claremore Housing
Associates
Collateral Mortgage, Ltd.
Colonial Communities
Colonial Equities, Inc.
Colonial Property Trust
Column Financial, Inc.
Comerica
Commerce Bank N.A.
Commerce National Bank
Community Bank of Texas
Compass Bank
Concord Mortgage Company
Consolidated Funding
Corporation
Cornerstone Housing
Continental Housing
Coppermark Bank
Cowen Properties Inc.
Credit Suisse First Boston
Crescent Realty
Crestmarc
Criswell Development
Crocker National Bank
Crosson Dannis
Cushing Economic
Development Authority
Cushman Wakefield
D.A. Griffin & Associates
D&B Ventures, Inc.
DEA
DEC Investment Group
Denton Place Partners
Daiwa
Dallas Broadcasting
Dallas City Housing
Dallas County Court Judge
Diaz
Darby Group
Davis, Meadows, Owens,
Collier, & Zachry
Deaf Action Center
Deutsche Bank
Dimension Development Co.
Dirk Anders
DLJ Mortgage
Doc White
Donaldson, Lufkin, and
Jenrette (DLJ)
Dougherty
Dwight Capital
E.F.&A Funding
E.F. Hutton
Eagle United
East West Bank
ElectroSpace Systems
Epic Properties
Equity Bank for Savings
Equiptex
Estate of Loretta E. Barton
Excel Inns of America
FAMCO
FADA
FDIC
FSLIC
Fannie Mae
Freedom Title
Fidelity Bank
Financial Asset Services
Financial Federal
First American Savings Bank
First Bank
First Bank Milwaukee
First Bank and Trust
First City Bank
First Commercial Bank
First Dallas Investors
First Equities
First Gibraltar Bank, FSB
First Heights, FSA
First Madison Bank
First National Bank & Trust
First National Bank Graham
First Nationwide Bank
McAlester
First Republic Bank of Dallas
First State Bank
First Texas Savings
First United Bank Denton
First United Bank Durant
Flynn Group
Folsom Properties
FRAM Building Group
Freese Estate
Friedman and Associates
Frost Bank
Forbes Development
Future Interests, Inc.
GCL Holdings
Gallagher & Associates
Guaranty Bank
Gerald Conley
GFRC Cladding Systems
Globe Mortgage
GMAC Mortgage
Grady County
Graham Family Trust
Grandbridge Mortgage
Great American Clubs
Green Bank
Green Park Financial
Greystone Servicing
Gulf Horizon
Housing Assistance Council
H & N Investments
Haltom Bank
Haroon Rivani
Hartzog Conger Cason Neville
Harvey & Associates
Hearthside Development
Henry S. Miller Corporation
Heritage Companies, The
Heritage Federal Savings and
Loan
Herman & Kittle Properties
Herring Marathon Group
Hiersche Hayward Drakely
Urbach
Highland Mortgage
Hillcrest Church
Hillside Oaks Joint Venture
Hinton Economic
Development Authority
Hollywood Park Joint Venture
Home Federal Savings
HSA Wexford Bancgroup
Hudgins Companies
Hughes Eastern Oklahoma
Hunt Mortgage Group
Hybernia National Bank
Industry State Bank
Inland Real Estate Group
Integrated Real Estate
Intergroup
Interwest
Inwood National Bank
Irwin R. Rose Company
Jack Counts
Jackson Walker Law
Janik PC
J.E. Roberts Company
Jennings, Strouss, & Salmon
J. Craig Jett
Jerry G. Jones Revocable
Living Trust
Jerry Saxton
Johnson Development Co.
Jonathon Cocks & Associates
JPMorgan Chase Bank
John Bright
John Cathey
John Wayt, III
Jones Lang Lasalle
Joseph Bracey
Joyner Mortgage Company



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JNP Properties
Kaufman & Broad
Key Bank
Keystone Mortgage
Kinghorn, Driver, Hough
Koons, Fuller, McCurley, &
Vanden Eykel
Kinghorn, Driver, Hough Co.
Kreymer Companies, The
KRR Construction
Landmark Group
Lasco Development
L & R Properties
Lee Fischer & Associates
Lehman Brothers Holdings
Lehman Housing Capital, Inc.
Legacy Bank
Legacy Commercial Mortgage
Leland Burk
Leeshan Birney
Lend Lease
Lerer, Harvey and Susan
Liberty Bank
Lions Service Corporation
Lincoln Savings Bank
L.J. Melody & Company
Lan Smith Sosolik PLLC
Local Federal Bank
Locke, Purnell, Rain, &
Harrell
Lomas Management
Lone Star Credit Union
LW Investments
Lynn Communities
Lynch Chappell Alsup
MAB-Crystal Park J.V.
Majorie Firm
Malone Mortgage Company
Manuel Chrysler Dodge
Marigot Capital Advisors
Mark Turrentine
Master Fibers
Mastertex Texas
MBank, Dallas
McCaslin Properties
McDowell, Rice & Smith
McKenzie & Baer
McKenzie Banking
McKissick Real Estate
MD & Associates
MDJW Law
Mellon Mortgage
Merrill Lynch
META
METEC Asset Management
MHKH PC
Mid Continental Equities
Midland Mortgage
Minirth Meier Clinic
MIMLIC
Mission Savings Association
Mississippi Savings Bank
Mitchell Mortgage Company
Mohammed Naseem Patel
Morgan Stanley Trust N.A.
Mortgages USA
Mountainseed
Multiloan
Mutual Benefit Life
Mutual of Canada
NCNB Texas
Natalie Gregg Attorney
NationsBank
National Realty Advisors
New Comforter Church
Newman Capital
Newport Mortgage
NOAH - Network for Oregon
Affordable Housing
Nexbank
Nomura Asset Capital
Corporation
North Dallas Bank
North Houston Bank
Norstar Development USA,
Inc.
Northstar Bank of Texas
Northstar Mortgage
NRP
Oakwood Companies
Onyx
OPUBCO Properties, Inc.
OHCS - Oregon Housing and
Community Services
ORIX Real Estate Capital
Markets
Outreach Housing
Corporation
Parallel Capital
Park Development, LLC
Patrician Financial Company
Pinnacle Realty
PNC Multifamily Capital
PNC Bank
PW Funding Inc.
Page & Addison
Paramount Realty
Parco Foods, Inc.
Park City Savings
Parking Company of America
Parallel Capital
Patrician Financial Group,
The
Patton and Company
Paul Jost
Peoples Heritage, FSL
Petco
Pinnacle
Pitzer & Collins
Portshire Corporation
Post Oak Investors
Presidential Greens Partners
Prime Lending
Principal Management Group
Prosperity Bank
Prudential Insurance Co.
Prudential Mortgage Capital
Prudential Huntoon Paige
Quest
R-4 Capital
Realty Capital Corporation
Red Capital
Red Hawk Advisors
Red Mortgage
Redstone Partners
Redwood Development
Reilly Mortgage Capital Corp.
Regent LLC
Regal Entertainment
Regions Bank
Related Capital Corp.
Residence Group, The
Resort Development
International
Resolution Trust Corporation
Re-Ward
Rhodes and Sinon
Ron Robinson
Rose Law Firm
Rushton Stakely Johnston &
Garrett
San Antonio Savings
Sandia Federal Savings Assoc.
Santa Fe Capital
Sargent & Company
Sayre Industrial Authority
Scotia Bank
Seamans Bank for Savings
SETTLEPOU
Shafer Property Company
Shannon Gracey
Schattauer Family Trust
Short, How, Frels & Heitz,
P.C.
SNB Bank of Dallas
Steven A. Sloan Associates
Southmark
SouthTrust
Southwest Bank, Garland
Southwest Realty Advisors
Southwest Sendero
Springdale Bank & Trust
Springs Properties
Sterns Bank
Thomas Stanley II
Steel Properties LLC
Sterns Bank
Stillwater National Bank
Subsidiary Consultants, Inc.
Summit Commercial
Sun America
Sunbelt Savings
Sunstone Hotels
Sunvest Realty Advisors
Sydney Steiner
Symetra Life
Tejas Motel Development
Texas American Bank of
McKinney
Texas Best Building
Texas Commerce Bank Shares
Texas Capital BankTexas
Data Control
Texas 4-H Center
Texas Housing Agency
Texas Ten
Texas Woman's University
T. F. Stone Companies, Inc.
Third National Bank
Trammel Crow Residential
Trans-Pacific Mortgage
Travelers Companies, The
Traverse Realty &
Development
TREWS -Thompson Reuters
Tri-County FSB, Maryland
Triad Real Estate
Tomlin Properties
Towbin & Zazove, Ltd.
Towcon Properties
UBC Tulsa
UBS
ULLICO
Union Planters Bank
United American Insurance
United Savings Assoc. of
Texas
US Bank
US Marshall's Office
USDA
Vela Keller
Venture Development
Corporation
Vestcor
V.I.C.I.S
Vista Savings
Waco Regional Airport
Wachovia
Wachovia Capital
WalMart Stores, Inc.
Warwick
Washington Capital
Washington Mutual Bank
Washington Mutual Savings
Bank
Water Tower Ltd.
Wayne Baer
Wellington Properties
Wells Fargo Bank
Wells Fargo Realty
Westcorp, Inc.
Wind River Corporation
WINSTEAD
WMF/Huntoon, Paige
Associates
WMF Washington Mortgage
Woodhaven Country Club
Woodmen of the World Life
Insurance Society

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BUSINESS REFERENCES				
Name	Title	Company	City/State	Phone Number
J.B. Brill, MAI	Regional Manager	Citibank N.A.	Dallas, TX	972 419 3330
Dr. Larry Chonko	Professor Business/Ethics	University of Texas	Arlington, TX	817 273 3870
Jackson Cloak	Mortgage Banker	Berkadia Commercial Mortgage	Irvine, CA	949 622 9260
Paul Fearey	Principal	Northmarq Capital	Bethesda, MD	301 657 1511
James Justice, MAI	Principal	Real Estate Appraisal Services, Inc.	Tyler, TX	903 595 3283
Ray Khirallah Jr.	Attorney	Michael M. Guerra Burke & Khirallah	San Antonio, TX	214 821 2300
Len McLaughlin	President	SNB Bank of Dallas	Frisco, TX	972 624 2900
Larry Montz, MAI	Senior Manager	Capital One	Dallas, TX	469 525 8885
K. Lynn Ray, MAI	Chief Appraiser	Green Bank	Richardson, TX	972 528 6768
Emma Rhodes, MAI	Vice President	Wells Fargo Bank	Dallas, TX	972 361 7259
R. Scott Seifert	Attorney	Hiersche, Hayward, Drakeley & Urbach, P.C	Addison, TX	972 701 7057
PERSONAL REFERENCES				
Glen Balzer	Principal	New Era Consulting	Los Altos, CA	650 917 0703
Brett Graham	Principal	Graham International	Sherman, TX	903 892 2122
Geoff Hichborn III	Engineer	Building Forensics International	Anaheim, CA	714 637 7400
Nick Illes	Machinist	Duval Arms	Pottsboro, TX	903 786 7816
Russell Roberts, MAI	Appraiser	Veritas	Elizabethtown, KY	270 872 5510
Rudy Robinson, MAI	Principal	Austin Valuation Consultants	Austin, TX	512 328 8122
Leslie Sellers, MAI	Appraiser	Sellers Realty Company, LLC	Clinton, TN	865 457 4110

EXPERT WITNESS TESTIMONY BY JACK POE

September 5, 2017

- In Re: **Metropolitan Development and Housing Agency v. Nashville Downtown Platinum LLC.** In October 2016, Jack Poe testified before a jury and Hon. Kevin D. Jones Davidson County Circuit Court, No: 09C-3638, as to the retrospective market value of Parcels 106 and 107 (22,031 SF) and Parcel 149 (10,229 SF) SWC and SEC of 7th Avenue South and Demonbreun Street (Respectively) Nashville, Davidson County, Tennessee 37203 for condemnation. The retaining attorney was Mr. John Phillips at Baker Donelson, Bearman, Caldwell, & Berkowitz (615) 726-0464 - **for the defendant.**
- In Re: **Metropolitan Development and Housing Agency v. Nashville Downtown Platinum LLC.** In July 2016, Jack Poe was deposed by G. Brian Jackson, Butler Snow LLP, as to the retrospective market value of Parcels 106 and 107 (22,031 SF) and Parcel 149 (10,229 SF) SWC and SEC of 7th Avenue South and Demonbreun Street (Respectively) Nashville, Davidson County, Tennessee 37203 for condemnation. The retaining attorney was Mr. John Phillips at Baker Donelson, Bearman, Caldwell, & Berkowitz (615) 726-0464 - **for the defendant.**
- In Re: **Virginia Oaks Venture vs. O.D. Fought, Jr. Et al.** In January 2013, Jack Poe testified before a jury and Hon. Mark Rusch Collin County 401st District Court, as to the applicable standards in effect at the time of a prior appraisal, and if the appraisal was prepared in compliance with those standards of the Virginia Oaks Apartments at 2520 Virginia Parkway West, McKinney, TX (48 units built in 1974). The retaining attorney was Mr. James M. Suggs at Suggs Law Firm. (972) 253-9200 - **for the petitioner.**
- In Re: **Daniel Tarver, Debtor, Chapter 7.** In June 2010, Jack Poe testified before Hon. Harlin D. Hale Texas Northern District US Bankruptcy Court, as to the as is and as if repaired market value of the Savannah Square Apartments at 309-321 SW 5th Street in Grand Prairie, Texas (56 units built in 1977). The retaining attorney was Mr. John C. Leiningers at Bryan Cave. (214) 721-8040 - **for the petitioner.**
- In Re: **Fannie Mae vs. F. Court Partners, LTD.,** In October 2007, Jack Poe was deposed by Mr. Mark A. Sanders, as to the retrospective fee simple market value of the Fondren Court Apartments (429 units built in 1977) at 10700 and 10800 Fondren Road in Houston, Texas. The retaining attorney was Ms. Yasmin Islam Atasi, WINSTEAD. (713) 650-2735 - **for the defendant.**
- In Re: **UMB Bank, N.A., as Successor Trustee of Grace B. Flynn Trust No. 1 UTA vs. Loualma Kerr as Personal Representative of the Estate of Robert S. Kerr, Jr. And as Successor Trustee of the Robert S. Kerr, Jr. Revocable Trust UTA Robert S. Kerr, III, et al.** In November 2006, Jack Poe testified before Mr. Leif E. Swedlow (Andrews Davis, P.C.), as to the retrospective leased fee market value of a 22,489 square foot shopping center at 726 West Pioneer Parkway, Grand Prairie, Dallas County, Texas. The retaining attorney was Mr. Bill Johnson, Hartzog Conger Cason & Neville, L.L.P. (405) 235-7000 - **for the defendant.**
- In Re: **RRG-WV, LLC Vs. Mario L. Messina and Jennifer M. Messina and Romano Concepts, LTD; Cause No: 04-10822: 134th Judicial District, Dallas County, Texas** In December 2005, Jack Poe testified before Jeffrey Cook (Sullivan, Parker & Cook), as to the retrospective market rent and leasehold value of the RRG-WV lease on the restaurant at 3605 McKinney Avenue in Dallas, Texas. The retaining attorney was Mr. Douglas Prince, The Majorie Firm (214) 522-7400 - **for the plaintiff.**
- In Re: **Michael V. Petras Vs. Harold W. Criswell; Cause No: 04-08784-J: 191st Judicial District, Dallas County, Texas** In November 2005, Jack Poe testified before Mark L. Hill (Mossler Mallers PLLC), as to the retrospective value of the Windsong Apartments at 2316 North Garrett Avenue, Dallas, Texas. The retaining attorney was Mr. Eric Fein, Eric D. Fein & Associates (214) 522-9596 - **for the plaintiff.**
- In Re: **D. Leon Peavy Trust Vs. Pearl River Inc.; Cause No: 04-4636-M: 298th Judicial District, Dallas County, Texas** In September 2005, Jack Poe testified before Mark Pryor (Vinson & Elkins LLP), as to the retrospective value of the manufacturing facility and clean room at 1101 Commerce in Richardson, Texas. The retaining attorney was Mr. Scott Seifert, Hiersche, Hayward, Drakeley, and Urbach P.C. (972) 703-7000 - **for the defendant.**
- In Re: **David Sutherland Vs. DDC Holdings; Cause No: CC-02-00228-C: 3rd District Court, Dallas County, Texas** In November 2003, Jack Poe testified before Donald Walsh, Esquire, as to the damages attributed to alleged overcharges for expenses by the landlord of office space where the plaintiff was a tenant. The retaining attorney was Mr. Conner Helms, Helms and Underwood (405) 319-0700 - **for the plaintiff.**
- In Re: **JLM Financial II, L.L.C. and Larry Meyer v. Dale Bullough v. C.I.O.S., et al; Cause No. 97-10688-A: 14th District Court, Dallas County, Texas** In December 1999, Jack Poe testified before a Jury as to the value of the Plaza at Turtle Creek Apartments in Dallas, Texas. The retaining attorney was Mr. Mark How, Short, How, Frels & Tredoux (214) 720-2220 - **for the defendant.**
- In Re: **Meadowbrook Ballrooms, Inc., a Texas Corporation: U.S. Bankruptcy Court, Eastern District of Texas; Chapter 7; Case No. 93-40456-A-CH7** In August 1993, Jack Poe testified to the value of a 3.5 acre tract of land improved with a 20,000 SF building. The retaining trustee was Jonathon Cocks, CPA (214) 690-6628 - **for the court.**
- In Re: **American Adventure, Inc., a Delaware Corporation, a/k/a New American Adventure, Inc.; U.S. Bankruptcy Court, Central District of California Chapter 11; Case No. LA-90-28069-GM** In December 1992, Jack Poe testified before the honorable Geraldine Mund as to the reliability of third party appraisals of 16 resort properties owned by AAI. Mr. Poe also testified as to the feasibility of the plan for the court, which was later confirmed. The retaining attorney, and court appointed trustee, was Ronald L. Durkin at Neilson, Elgren, Durkin & Co. in Los Angeles, California (310) 282-9911 - **for the court.**
- In Re: **One Oak Place-Denton Limited, a Texas Corporation; U.S. Bankruptcy Court, Eastern District of Texas (Tyler) Chapter 11; Case No. 89-42142-A** In January 1991, Jack Poe testified before Judge Houston Able as to the reliability of an appraisal, prepared by a third party, of the 128 unit One Oak Place Apartments Denton, Texas - **for the defendant.**
- In Re: **John P. Flavin vs. E. Ann Flavin; 324th Judicial District County of Tarrant County, Texas; Case No. 324-135794-89** In December 1990, Jack Poe testified before a Jury, as to the value of a 45,050 SF warehouse located in Grand Prairie, Texas. The retaining attorney was William C. Koons with Koons, Fuller, McCarley, and Vanden Eykel, in Dallas, Texas (214) 871-2727 - **for the plaintiff.**
- In Re: **Ravenwood Partners Ltd; U.S. Bankruptcy Court for the Northern District of Georgia, Atlanta Division, Chapter 11 Case No. A88-05908-MHM** In December, 1988, Jack Poe testified before Judge Margaret H. Murphy as to the value of the 134 unit Ravenwood Apartments in Nashville, Tennessee - **for the defendant.**
- In Re: **Quality Realty, Inc.; U.S. Bankruptcy Court for the Northern District of Texas, Dallas Division; Chapter 11 Case No. 388-30699-RCM-11** In March, 1988, Jack Poe testified before Judge Robert McGuire as to the value of 36.30 acres of vacant land located in Dallas, Texas - **for the defendant.**

In addition to testimony, Mr. Poe is often engaged as a consulting expert where testimony is not provided.

TESTIMONIALS

100% unsolicited thank you notes from customers

Thank you very much for your good work. (2017)

You Guys are the best of all time! (2017)

Thank you so much for accommodating so many requests and changes!!! (2017)

As always, your letter was eloquent and to the point. I envy your skills (2017)

This was a really, really, good report – Really, really, good report. (2017)

Thanks for getting the revised appraisal back so quickly. It is very much appreciated. (2017)

I have read a lot of appraisals and am qualified to say yours are the best. (2017)

Jack, just wanted to thank you for your time and efforts spent on my questions.... I really appreciate the feedback (2017)

Jack, you are correct (as usual). (2017)

Thank you, Jack, you're the best. (2017)

Wow, you are fast! Thanks again! (2017)

Thanks for your quick response and clarity when identifying the issues. (2017)

Thanks Jack. We appreciate you jumping on this (2017)

Many thanks, Jack. We now have all 4 final reports. (2016)

You are a true inspiration. I can't thank you enough for leading the way by setting a fine example for our profession. Your work has helped make it possible for appraisers to be a respected part of the real estate community. I'm thriving today because of your committed effort to advance and better our industry. (2016)

Fantastic report. Amazing!!!! Do you do Denver? (2015)

Thank you for years of good service. As an entrepreneur, you exceeded my expectations but I, more than most, realize that the daily grind requires a different kind of energy. (2015)

I appreciate your continuing commitment to providing your customers with top quality research and analyses. (2015)

It was a pleasure to review such a good report. You would not believe some of the reports I review for these small banks out here. (2015)

I would most certainly like to be associated with you in whatever format presents itself. I have observed that you've "given back" to the organization and to the profession over the years, and have "paid ahead", and that speaks highly of you as a professional. I sincerely hope we can affiliate at some level. (2015)

Thank you very much! Excellent service. (2015)

I always appreciate the fine efforts of your firm! Hope all is well there! (2015)

This appraisal is excellent, one of the best we've ever received. (2014)

Thank you for the excellent service! (2014)

Thank you both for the quick and thorough response. (2014)

We appreciate you Jack. You're trustworthy. (2014)

We enjoy reading reports from your company - although complex issues they are well written and give good support. (2014)

Thanks Jack. We really appreciate that you could get this appraisal done for us so quickly. (2014)

Thanks for all your hard work on these reports. It is always appreciated! (2014)

Thanks for your prompt and, as usual, extremely well done appraisal. . . It has been a pleasure working with you. (2014)

Luv ya jack (2014)

Thanks for staying with me till the end. We truly appreciate your expertise and dedication. (2013)

TESTIMONIALS

Jack, you are the best, thanks. (2013)

Thank you for your conscientious approach to your work... I wish I could hire you for every assignment. (2013)

I am not accustomed to receiving such a quick response-thank you. (2013)

Thank you! I truly appreciate your promptness - I wish I could use your firm in the other areas that I cover. (2013)

This was the third report we have had done in the . . . area over the last year and unless the market there has changed, this was the first one that was able to use all sale and rent comps from the immediate area. The other reports were not bad but suffered in the degree of research by comparison. (2013)

Thanks for getting this completed so quickly! (2013)

Jack, just received it and thank you for the great service under such a tight time constraint. We will be in touch. (2013)

You guys did a great job. (2012)

Thanks Jack, we appreciate the hard work. (2012)

Excellent work gentlemen. (2012)

This was excellent. Freddie was very impressed with your answers and very happy now! Thank you again for your work! (2012)

You're so the best! Thank You! (2012)

Jack, you are awesome. Always have been, always will be. (2012)

Perfect thank you sir... I think we will try to keep you busy on other . . . assignments. (2012)

You went above and beyond the call of duty. Thank you. (2012)

Thank you. It has been a pleasure. Hope to work with you again soon. (2012)

Mucho Gracias. You're a kind and thoughtful gentleman. Thanks. (2012)

Thanks for being a good and reasonable minded leader who leads by consistent example! (2012)

Jack - very good report, well supported and reasonable assumptions. Thanks for well supporting your value estimates.

No corrections or additions needed. (2012)

I appreciate you more than I can say. Thank you, thank you, thank you! (2012)

I wish all my vendors were as kind and patient as you have been. (2012)

Thanks! Its been nice working with you. (2012)

This is excellent work. Thanks Jack! (2012)

I love you, Jack Poe. You really came through for me. (2012)

Thank you I do appreciate it greatly! I know the thought and effort you put into the assignments and it is not taken lightly! (2012)

It is always a pleasure working with you and your team. (2011)